

The ability to collaborate with others and compromise when necessary for the betterment of the team.



### **MEET EDGAR**

Edgar works as a Technical <sup>V</sup> Support Consultant at Cargas Systems in Lancaster, PA. TEAMWORK is an essential part of Edgar's work.

### EDGAR'S ROLE

What does a Technical Support Consultant do? What are the responsibilities and qualifications?





#### TOUR EDGAR'S WORKPLACE

Cargas, located in Lancaster, Pennsylvania, is an employeeowned software company offering software from Microsoft, Sage, and Salesforce as well as custom-developed products.



The ability to collaborate with others and compromise when necessary for the betterment of the team.



#### Sample Behaviors:

- Listen carefully to others, taking time to understand and ask appropriate questions without interrupting.
- Effectively manage conflict, interact with and respect diverse personalities, and meet ambiguity with resilience.
- Be accountable for individual and team responsibilities and deliverables.
- Employ personal strengths, knowledge, and talents to complement those of others.
- Exercise the ability to compromise and be agile.
- Collaborate with others to achieve common goals.
- Build strong, positive working relationships with supervisor and team members/coworkers.
  Reprinted courtesy of the National Association of Colleges and Employers https://www.naceweb.org/career-readiness/resources/

What part do you usually play when you are part of a team?

What do you add to the group?

Where can you improve or let someone else shine?

## Communication

The ability to effectively communicate with all different types of people in oral, verbal, written, and non-verbal forms.



## **MEET MYLES**

Myles is a Medical Assistant and works for Penn Medicine. COMMUNICATION is an essential part of Myles' work.

#### **MYLES' ROLE**

What does a Medical Assistant do? What are the responsibilities and qualifications?





## TOUR A PENN MEDICINE

Penn Medicine Lancaster General Health is a not-for-profit health system with a comprehensive network of care, including more than 300 primary-care and specialty physicians; outpatient and Urgent Care services; and four hospitals.

## Communication

The ability to effectively communicate with all different types of people in oral, verbal, written, and non-verbal forms.



#### Sample Behaviors:

- Understand the importance of and demonstrate verbal, written, and non-verbal/body language abilities.
- Employ active listening, persuasion, and influencing skills.
- Communicate in a clear and organized manner so that others can effectively understand.
- Frame communication with respect to diversity of learning styles, varied individual communication abilities, and cultural differences.
- Ask appropriate questions for specific information from supervisors, specialists, and others.
- Promptly inform relevant others when needing guidance with assigned tasks.
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How do you talk to leaders or lead by example?

When you work in a group, how do you use different ways to communicate (i.e. emails, face to face, DMs)?

How can you practice communication today?

# Problem Solving

The ability to think through complex issues, identify and create solutions to those issues.



## MEET MICHAEL

Michael works as Team Lead at Turkey Hill Dairy. PROBLEM SOLVING is an essential part of his work.

## MICHAEL'S ROLE

What does a team lead (processing tech) do? What are the responsibilities and qualifications?





#### TOUR MICHAEL'S WORKPLACE



Turkey Hill Dairy, located in Conestoga, PA employs over 900 associates in a non-union, very modern operation with strong careers in areas such as production, warehouse, distribution (drivers), marketing, accounting, quality assurance, and other related support staff jobs.

# Problem Solving

The ability to think through complex issues, identify and create solutions to those issues.



#### Sample Behaviors:

- Make decisions and solve problems using sound, inclusive reasoning and judgment.
- Gather and analyze information from a diverse set of sources and individuals to fully understand a problem.
- Proactively anticipate needs and prioritize action steps.
- Accurately summarize and interpret information with an awareness of personal biases that may impact outcomes.
- Multi-task well in a fast-paced environment.
- Identify and respond to needs based upon an understanding of situational context and logical analysis of relevant information.

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## How do you proactively anticipate needs or problems?

Think of a time when you exhibited problemsolving skills. What did you do before, during, and after that problem-solving process that you can apply to future situations?

How can you ensure you fully understand a problem and anticipate outcomes of a solution?

# Integrity

The ability to be honest and take ownership of your actions, regardless of the consequences.



## MEET LAURA

Laura works as a Medical Office Associate for Penn State Health. INTEGRITY is an important part of her role.

### LAURA'S ROLE

What does a Medical Office Associate do? What are the responsibilities and qualifications?



#### TOUR LAURA'S WORKPLACE



Penn State Health Lime Spring Outpatient Center gives Lancaster County residents access to primary and speciality care, including Dermatology, Neurology, Hematology/Oncology, and Cardiology.



# Integrity

The ability to be honest and take ownership of your actions, regardless of the consequences.



#### Sample Behaviors:

- Take accountability for your actions. Own up to mistakes and try to learn from them.
- Follow through on commitments. If you're unable to complete a task or meet a deadline, be sure to let others know as quickly as possible.
- Respect when you are trusted with personal information
- Produce high-quality work on time, regardless of the task.
- Help those in need, even when it is outside of your duty.
- Accept and tolerate challenges, delays and unexpected obstacles while maintaining a calm, even demeanor.

Based on Indeed: Integrity at Work https://www.indeed.com/career-advice/career-development/integrity-at-work

Do I take responsibility for my own words and actions, and do I own the consequences?

Am I honest even when no one is looking?

Do my words and behaviors align with one another? Do I "walk my talk"?